

How Do I Refer A Client?

The easiest way is to scan the QR code below, visit our website or if you prefer email us at info@protection-matters.co.uk.

Do I Still Have Full Ownership Of The Client?

Yes, the ownership of the client will always remain with the Introducer.

Will You Approach My Client Offering Any Other Services?

We guarantee, as per our Introducer Agreement that we will not approach or refer any introduced client to a third party, nor offer any other services.

How Am I Updated On The Progress Of Any Referrals?

You will receive a weekly summary report detailing the latest update for all your introduced leads, submitted cases and paid commission. You will also have full access to our Support Team.

What Level Of Commission Do I Receive?

You will receive agreed commission on any introductions you refer to us. All commission is paid on an indemnity basis, unless requested/agreed otherwise.

What Happens If The Client Cancels Their Policy?

If a policy cancels and it generates a clawback, this will become repayable on the same terms as originally paid (agreed % on the amount of clawback). This will normally be taken from future commissions.

What Percentage Of Leads Are Converted Into Business?

Our current conversion rate is 82% based on the last 12 months (this excludes anyone unable to obtain cover due to health/lifestyle).

What Is The Persistency Rate For Protection Matters?

91% of all cases written by our specialists are still in force after 1 year.

What Happens If Protection Matters Does More Protection Business With The Client In The Future?

If a client approaches us directly or we review an existing clients' arrangements, the original introducer will be updated fully. Any further commission generated will be paid at the normal rate.

